

# PEAK PERFORMANCE™

The **Peak Performance** series is an invitation-only program for oral surgeons. This series focuses on the TEAM approach to Implant Dentistry and highlights the Business Skills associated with running a premier implant practice. The Playbook provided to participants is tried & true, and this course is a game-changer in regard to your practice growth.

## **DR. BRENT BOYSE**

**ORAL SURGEON - PHOENIX, AZ**

- Best practices for implementing intra-oral scanning into your surgical practice
- Managing the group surgical practice & competition in the local market
- Implant Mini Residencies
- Encode Impression System: Ideal uses & push back in the local market
- T3 and TSV Implant Systems
  - Safe & effective use of both systems
  - Benefits of using only 1 implant system in your practice
- Referral software
- Creating a vision statement
- Single implant fee: How to calculate the correct amount
- History of 800 club, untouchables, and Business Skills Academy
- Implementing an Implant Treatment Coordinator
- Hiring a dedicated Practice Marketer

## **DR. GARY MORRIS**

**PROSTHODONTIST - CHICAGO, IL**

- What is driving the implant referral?
- What is the next growth wave?
- The advantage of the GP referral implant relationship
- How to fill an implant mini residency
- Who to invite and how to invite them
- Intra-oral scanning and laboratories
- Smile Today and the emergency implant
- Safe & effective uses of Smile Today & Revitalize restorative components
- From single tooth to full arch implant therapy

 **ZimVie**  
Institute



Peak Performance™

A series by Dental CE Solutions

## **3 PART SERIES BEGINNING SEPTEMBER 2023**

### **SESSION 1** **ORAL SURGEONS ONLY**

#### **Session 1 Tuition: Surgeons**

Learn the keys to becoming the predominant implant practice in your market. Understand challenges facing the interdisciplinary approach to patient care: What is a restorative dentist looking for in a referral relationship?

*ZimVie Institute West*  
**October 7-8, 2023**

*ZimVie Institute South*  
**October 21-22, 2023**

# PEAK PERFORMANCE™

A **3-session series** on successful integration of the Oral Surgeon, Restorative Dentist, & Staff. Understand how to create growth and practice security in the dynamic landscape of dentistry.

## SAVE THE DATES FOR OUR UPCOMING 2023-2024 PROGRAMS



### ZimVie Institute West

1900 Aston Avenue  
Carlsbad, CA 92008

<https://zimvie.cventevents.com/O9eEKZ>

### ZimVie Institute South

4600 E Park Drive  
Palm Beach Gardens, FL 33410

<https://zimvie.cventevents.com/24zNWZ>



## SESSION 2

### ORAL SURGEON & RESTORATIVE CLINICIAN

#### Session 2 Tuition: Oral Surgeons + Restorative Clinicians

The business of implant dentistry and the team approach for comprehensive treatment planning.

ZimVie Institute West

**March 16-17, 2024**

ZimVie Institute South

**April 13-14, 2024**

## SESSION 3

### ORAL SURGEON, RESTORATIVE CLINICIAN, RESTORATIVE CARE COORDINATOR, & SURGICAL CARE COORDINATOR

#### Session 3 Tuition: Oral Surgeons + Restorative Clinicians + Treatment Coordinators

Building and growing the implant practice as a team.

ZimVie Institute West

**August 10-11, 2024**

ZimVie Institute South

**September 7-8, 2024**

## TUITION:

### Surgeons

\$3,000 per Session  
Sessions 1-3

### Restorative Clinicians

\$2,000 per Session  
Sessions 2-3

### Treatment Coordinators

\$699  
Session 3 only

**\*PROGRAM FEE INCLUDES:** Program at ZimVie Institute, one-round trip airfare ticket up to \$400 from the participant's home city to the ZimVie institute, two nights lodging at the host hotel, transportation to and from the hotel and the Institute, plus continental breakfast and lunch on the day of the program. Travel to a ZimVie Institute Program is for U.S. and Canada-based clinicians to the ZimVie Institute. ZimVie Dental will make lodging reservations once registration is confirmed. Air travel must be booked through the ZimVie Dental travel agent within two weeks of registration confirmation. Travel insurance and other insurance are not provided by ZimVie Dental. Registrant is solely responsible for obtaining all insurance. Detailed instructions on booking travel will be sent after registration is confirmed

## PAY WITH POINTS

Redeem your Excel Loyalty Points for your **Peak Performance** tuition. Sign into [www.excelloyalty.com](http://www.excelloyalty.com) to register for this course using points, or to sign up for the Excel Loyalty Program.

